



**Jeff D'Alonzo**  
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## **MESSAGE FROM THE PRESIDENT/CFO**

Welcome to DMSI International!

As President/CFO, I have the privilege and honor of leading one of the finest teams of men and women in the fiber optic manufacturing industry.

The mission of our team is to supply our customers with the finest quality fiber optic products with the highest possible levels of dependable service. We prosper on a basic belief that if we work together with our customers as a manufacturing "Teaming Partner" to make them successful, we will succeed as well. That philosophy has served this privately held company well since 2004.

Our goals include being responsive to the needs of all our customers, to use current technology, and to give our customers an unmatched level of customer service. We strive to create a working environment that provides professional fulfillment and personal growth opportunities for all our employees.

In achieving our goals, we have not only developed a better vision, but also a better approach to making those visions a reality. We adhere strictly to sound business philosophies: constantly improving ways of doing business, of dealing with our customers, our people, and each other. We exemplify our values to our customers and to each other in everything we do. In doing so, we together work as a unified company focused on being a world class manufacturer.

What really matters then is not "company strategies", but personal career-development strategies for each employee. At DMSI, our employees are provided the tools to make themselves more valuable to our customers each year, because we believe that our role as a company is to help each employee grow as a well-developed professional.

Our future at DMSI is a fabric of people woven together all working toward the same clear objective: To be a world class manufacturer supplying fiber optic solutions to our customers.

We control our destiny and our ability to perform will dictate our success. I am sure with the team and dedication we have in place at DMSI International the continued success of our company is inevitable.

May God bless all our efforts.

Jeff D'Alonzo  
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